Project Name: FOC – Frontline Replacement

Project ID:DB3314FR

Leadershi	o Group: Co	urts Justice Ad	ministration	1					
Departmer	nt: Circuit Co	ourt		Division:	Friend o	of the Court			
Project Sp	onsor: Suza	inne Hollyer	Date Requ	Date Requested: 2/16/22			PM Customer No. 314		
Request T	Request Type: New Development								
IT Team Na	ame: Courts	i		IT Team No	о: В				
Project Ma	nager/Lead	er: Dawn Everly	,						
Account Number:	92195	Account Description:		C Family Couns	Dev	Customer Name:	FOC		
Grant Funded? No			Mandate? Mandate Sourc	No e:					

Project Goal

To replace the current Frontline application, which is at end-of-life, so that staff can continue to answer ACD phones remotely over the VPN, screen calls for security risks, and more efficiently log client contacts and transfer calls to appropriate staff.

Business Objective

The Frontline staff needs the ability to do the following related to each case:

- Retrieve previous contacts related to each case so that the case-worker can get an overview of previous contact history.
- Retrieve referee team information related to each case.
- Log the reason for the call and the action taken by the case worker.
- Log a call in a queue and retrieve it at a later time (helpful for when a client is filling out a form and you help another client in the interim).
- Retrieve statistical information from the application.
 - Number of clients assisted by worker.
 - Case detail by date range.

Major Deliverables

- Detailed Project Plan
- Application and/or System Requirements
- End User Hardware and Software Requirements Document
- Technical Design Document
- Technical Architecture Diagram
- Training Plan
- User Acceptance Test Plan
- Implementation Plan
- Application Code
- Disaster Recovery Toolkit
- Service Center Knowledge Documents

Project Name: FOC – Frontline Replacement

Approach

- Review current application to understand functionality
- Gather feedback from users
- Identify if there is an existing product that meets criteria or create an application that does or enhance the existing application
- Post-implementation support
- Develop Detailed Project Plan
- Review current business process and conduct needs assessment with customer, ensuring current manual processes are refined and automated.
- Document system requirements
- Determine and document system architecture and diagram
- Assess User Hardware and Software Requirements
- Conduct Tech Review
- Order hardware and software if needed
- Develop Implementation Plan
- Develop new system
- Develop User Acceptance Test Plan
- Test new system
- Acquire User Acceptance Sign off
- Conduct Change Control
- Develop Disaster Recovery Toolkit and Service Center Knowledge Documents
- Train users on new system
- Release new system into production

Research & Analysis

Research Recommendation

Benefits

See Return on Investment (ROI) Analysis Document

Impact

Number of Users	20
Divisions	FOC
Leadership Groups	Courts

Project Name: FOC – From	Project ID:DB3314FR	
<u>Risk</u>		
Business Environment	Medium – Project will require some processes.	changes to existing business
Technical Environment	High – New or non-standard techno	ology.

Assumptions

Staffing IT Staffing: resources will be available for the hours indicated per the attached project plan.

Other Staffing: additional staffing will be available as follows:

Role:	Name	<u>Hours per Day</u>
Project Sponsor:	Suzanne Hollyer	As Needed
System Supervisor	Katherine Siebenaler	As Needed

Facilities

- •
- •

Technical

- SQL Server DB will be utilized
- •

Funding

• Information Technology

Other

•

Priority

Project Name: FOC – Frontline Replacement

Project ID:DB3314FR

Constraints

- •
- •

Exclusions

- •
- •

Project Name: FOC – Frontline Replacement

Project ID:DB3314FR

PROJECT PHASE AUTHORIZATION

Phase(s): All							
Total Estimated Application Services	Hours: 669						
Total Estimated Technical Systems	Hours: 29						
Total Estimated CLEMIS	Hours:						
Total Estimated Internal Services	Hours:						
IT Application Services Division Manager Approval: Date:							
IT Technical Systems Division Manager Approval:	Date:						
IT CLEMIS Division Manager Approval:		Date:					
IT Internal Services Division Manager Approval:		Date:					
IT Management Approval:							
Approved: Y	'es No	Date:					
Reason:							
Project Sponsor Approval:							
Title:		Date:					

PROJECT SUMMARY

Authorized Development (see above)	Hours: 698	
Preliminary Estimated Development for Future Phases	Hours:	
Grand Total Estimated Development	Hours 698	Cost: \$115,170

Project Name: FOC – Frontline Replacement

Project ID:DB3314FR

PROJECT COMPLETION AUTHORIZATION

Customer Acceptance of Product:					
Title:	Date:				
Project Office Review:	Date:				

FOC - Frontline Replacement - Size Estimate (+/- 10% to 50%)

1	Туре	ID	Task Name	Estimated	Estimate Notes
2				Hours	
3	Phase	000000	PROJECT MANAGEMENT	162	
4	Phase	030000	BUSINESS AREA REQUIREMENTS	130	
5	Phase	040000	SYSTEM DESIGN	80	
6	Phase	060000	PROGRAMMING	267	
7	Phase	070000	IMPLEMENTATION	48	
8	Phase	080000	POST IMPLEMENTATION SUPPORT	11	
9				698	

Return on Investment Analysis

Project Summary

Description	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total
Benefits/Savings:							
Tangible Benefits Subtotal:	0	0	0	0	0	0	0
Cost Avoidance Subtotal:	188,104	184,569	186,415	188,279	190,162	192,064	1,129,594
Costs:							
Development Services Subtotal:	116,820	3,350	3,400	3,451	3,502	3,555	134,078
Hardware Subtotal:	0	0	0	0	0	0	0
Software Subtotal:	0	0	0	0	0	0	0
Infrastructure Subtotal	0	0	0	0	0	0	0
Training Subtotal:	0	0	0	0	0	0	0
Other Subtotal:	0	0	0	0	0	0	0
Annual Statistics:							
Annual Total Savings	188,104	184,569	186,415	188,279	190,162	192,064	1,129,594
Annual Total Costs	116,820	3,350	3,400	3,451	3,502	3,555	134,078
Annual Return on Investment	71,284	181,220	183,015	184,829	186,660	188,509	995,516
Annual Costs/Savings Ratio	62.10%	1.81%	1.82%	1.83%	1.84%	1.85%	
Project Cumulative Statistics:							
Cumulative Total Savings	188,104	372,673	559,089	747,368	937,530	1,129,594	1,129,594
Cumulative Total Costs	116,820	120,170	123,569	127,020	130,522	134,078	134,078
Cumulative Return on Investment	71,284	252,504	435,519	620,348	807,007	995,516	995,516
Cumulative Cost/Savings Ratio	62.10%	32.25%	22.10%	17.00%	13.92%	11.87%	11.87%
Year Positive Payback Achieved	Year 1						Year 1
State or Federal Mandate?							
Signatures:							
Benefits Reviewed By Project Sponsor				Date:			
Costs (including IT Resources) Reviewed By Information Technology Project Manager				Date:			

Savings Detail

	Project Savings	Budget Category/Funding	Unit		Rate per	T. (.) O	Annual
Benefit/Savings Description	Category	Source	Desc	Units	Unit	Total Savings	Multiplier
Access to prior client contact data	Intangible Benefit					0	
Access to statistical call information	Intangible Benefit					0	
Reduce risk of inaccuracy	Intangible Benefit					0	
Reduce number of applications users							
must be trained/proficient in	Intangible Benefit					0	
Reduce security threats through abilty							
to screen calls	Intangible Benefit					0	
Maintain efficiency on phones	Cost Avoidance		ANN	4,550	35	159,250	1.010
Use VPN rather than GoToMyPC	Cost Avoidance		ANN	7	84	588	1.010
Reduce purchases of onsite PCs	Cost Avoidance		EA	7	766	5,362	
Reduce PC maintenance costs	Cost Avoidance		ANN	7	3,272	22,904	1.010
						0	
						0	
						0	
						0	
						0	
						0	
						0	
						0	
						0	
						0	
						0	
						0	
						0	
						0	
						0	
						0	
						0	
						0	
						0	

Savings Detail

		A	Affects Project ROI?				01?	Potential Savings Extensions					
Benefit/Savings Description	Project Savings Category	V1	v 2	V2		V	5 Y6	Y1	Y2	Y3	Y4	Y5	Y6
			12	13	14				12	15	14	15	10
Access to prior client contact data Access to statistical call information	Intangible Benefit Intangible Benefit		 	<u> </u>	4—	1							
			<u> </u>	<u> </u>	<u> </u>		-						
Reduce risk of inaccuracy	Intangible Benefit		<u> </u>	<u> </u>	<u> </u>	<u> </u>							
Reduce number of applications users				1	1	1							
must be trained/proficient in	Intangible Benefit		<u> </u>	<u> </u>	<u> </u>	-	4						
Reduce security threats through abilty					1								
to screen calls	Intangible Benefit		ļ	<u> </u>	1	<u> </u>							
Maintain efficiency on phones	Cost Avoidance					Х	х	159,250.00	160,842.50	162,450.93	164,075.43		167,373
Use VPN rather than GoToMyPC	Cost Avoidance	х	Х	х	Х	х	х	588.00	593.88	599.82	605.82	611.88	618
Reduce purchases of onsite PCs	Cost Avoidance	х			1			5,362.00					
Reduce PC maintenance costs	Cost Avoidance	х	х	х	х	х	х	22,904.00	23,133.04	23,364.37	23,598.01	23,833.99	24,072
					1	1							
			1	1	1	1							
					1	1							
			ł	1	1	1	1						
			1	1	1	1	1						
				1	1	1							
			İ.	1	1	1							
			1	1	1-	1-	1						
			1	1	1	1							
			-	1	1	1	1						
			-	-	1-	1	-						
				-	-	-	-						
						-	+						
			 										
		+	 	<u> </u>	4	-							
			-	<u> </u>	<u> </u>								
		1	 	<u> </u>	1	<u> </u>	<u> </u>						
		1	<u> </u>	<u> </u>	<u> </u>	-	_						
		1		<u> </u>	<u> </u>	1	1						
				<u> </u>	<u>i</u>	1							

Savings Summary

Benefit/Savings Description	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total
Tangible Benefit:							
Tangible Benefits Subtotal:							
Cost Avoidance:							
Maintain efficiency on phones	159,250	160,843	162,451	164,075	165,716	167,373	979,708
Use VPN rather than GoToMyPC	588	594	600	606	612	618	3,617
Reduce purchases of onsite PCs	5,362						5,362
Reduce PC maintenance costs	22,904	23,133	23,364	23,598	23,834	24,072	140,906
Cost Avoidance Subtotal:	188,104	184,569	186,415	188,279	190,162	192,064	1,129,594
		101,000	100,110	,		,	.,,
Intangible Benefit:							
Access to prior client contact data							
Access to statistical call information							
Reduce risk of inaccuracy							
Reduce number of applications users must							
be trained/proficient in							
Reduce security threats through ability to							
screen calls							
Savings Total:	188,104	184,569	186,415	188,279	190,162	192,064	1,129,594

Date:6/24/2022

Return on Investment Analysis

								Af	fect	s Pr	ojec	t RC) ?
	Project Cost	Budget Category/Funding	Unit		Rate per		Annual						-
Cost Description	Category	Source	Desc	Units	Unit	Total Cost	Multiplier	Y1	Y2	Y3	Y4	Y5	Y6
IT Hours - New Development	Development Svcs			698	165	115,170	1.015	Х				· · · ·	
IT Hours - System Maintenance	Development Svcs			10	165	1,650	1.015		Х	х	Х	х	Х
IT Hours - Customer Support	Development Svcs			10	165	1,650	1.015		х	х	х	х	х
IT Hours - Planned Maintenance	Development Svcs			0	165	0	1.015		Х	х	Х	х	х
User Hours - New Development	Development Svcs					0						1	ł
User Hours - PTNE/OT	Development Svcs					0							
Contractor Professional Services	Development Svcs					0							i
PC System - Acquisition	Hardware				687	0							i
PC System - Maintenance	Hardware				2,936	0						i i	ł
Notebook - Acquisition	Hardware				1,115	0						1	ļ
Notebook - Maintenance	Hardware				3,024	0							i
Tablet Notebook - Acquisition	Hardware				1,421	0						1	i
Tablet Notebook - Maintenance	Hardware				2,800	0						1	ł
Laserprinter - Acquisition	Hardware				1,432	0						1	ļ
Laserprinter - Maintenance	Hardware				1,408	0							
PC Maintenance User Owned	Hardware				2,720	0							-
Printer Maintenance User Owned	Hardware				1,264	0							ł
File Space (100GB)	Hardware		ANN		23	0							
Package Software - Acquisition	Software					0							į
Package Software - Maintenance	Software					0						1	ł
Business Objects Access	Software					0						1	į
Term Emulation SFTW-Acquisition	Software					0							
Term Emulation SFTW-Maintenance	Software					0							
Server - Acquisition/Upgrade	Infrastructure				8,000	0							
Server - Maintenance	Infrastructure				360	0							
Server Sftwre - Acquisition/Upgrade	Infrastructure				335	0							
Server Sftwre - Maintenance	Infrastructure					0						1	1
Server Rack Mount	Infrastructure				400	0						1	i l
Oracle Enterprise Software Purchase -													
Per Processor (4 Cores) - Requires												;	
Annual Support Below	Infrastructure				42,280	0						<u> </u>	
Oracle Enterprise Software Support -													
Per Processor (4 Cores)	Infrastructure				9,293	0	1.030					<u> </u>	ł

Date:6/24/2022

Return on Investment Analysis

								Aff	ects	s Pro	ject	t ROI?	רי
	Project Cost	Budget Category/Funding	Unit		Rate per		Annual						
Cost Description	Category	Source	Desc	Units	Unit	Total Cost	Multiplier	Y1	Y2	Y3	Y4	Y5 Y	6
SQL Server Enterprise Software													
Purchase - Per Processor (4 cores) -													
Purchased Sept 2019-Aug 2020 -													
Includes Support thru Aug 2022	Infrastructure				16,985	0							
SQL Server Enterprise Software													
Purchase - Per Processor (4 cores) -													
Purchased Sept 2020-Aug 2021 -													
Includes Support thru Aug 2022	Infrastructure				12,724	0							
SQL Server Enterprise Software													
Purchase - Per Processor (4 cores) -													
Purchased Sept 2021-Aug 2022 -													
Includes Support thru Aug 2022	Infrastructure				8,463	0							
SQL Server Enterprise - Support, Per													
Processor (4 cores) - Sept 2022 and													
Beyond	Infrastructure				4,261	0							
SQL Server Standard Software									ĺ	Ì			
Purchase - Per Processor (4 cores) -													
Purchased Sept 2019-Aug 2020 -													
Includes Support thru Aug 2022	Infrastructure				4,429	0			l				
SQL Server Standard Software										Ì			
Purchase - Per Processor (4 cores) -													
Purchased Sept 2020-Aug 2021 -													
Includes Support thru Aug 2022	Infrastructure				3,317	0				ļ	ļ		
SQL Server Standard Software													
Purchase - Per Processor (4 cores) -										-			
Purchased Sept 2021-Aug 2022 -													
Includes Support thru Aug 2022	Infrastructure				2,205	0							
SQL Server - Standard Support, Per					,								
Processor (4 cores) - Sept 2022 and										1			
Beyond	Infrastructure				1,112	0							
Websphere Basic Per Processor			1					l i			-		
Single/Dual Core - Includes Year 1									ļ	ļ	ļ		
Maintenance	Infrastructure				3,506	0							

Date:6/24/2022

Return on Investment Analysis

			Affects Project ROI									
Cost Description	Project Cost	Budget Category/Funding	Unit	Units	Rate per	Total Coat	Annual	V4	Va	Va		
Cost Description	Category	Source	Desc	Units	Unit	Total Cost	Multiplier	11	12	13	14	Y5 Y
Websphere Basic Per Processor												Ì
	Infrastructure				701	0						
Websphere ND Per Processor					101	•						
Single/Dual Core - Includes Year 1												ļ
	Infrastructure				13,180	0						
												1
Websphere ND Per Processor												ł
•	Infrastructure				2,635	0					i	Ì
SSL Certificate	Infrastructure				845	0						
Internet Access	Infrastructure				180	0						
Imperva Web Application Firewall												
	Infrastructure		ANN		500	0						
App Code Directories on Consolidated									į			ļ
	Infrastructure		ANN		415	0					ļ	
Dedicated Virtual Server	Infrastructure		ANN		4,150	0						
Extra Small - 2 Core 8GB RAM, 500GB									į			ļ
Drive, 10 GB NIC - Cloud/Virtual = \$601												ļ
On Premise Physical Server = N/A	Infrastructure		ANN			0				<u> </u>		
Small - 4 Core 16GB RAM, 500GB												ļ
Drive, 10 GB NIC - Cloud/Virtual = \$951												
	Infrastructure		ANN			0			į			ļ
Medium - 8 Core 32GB RAM, 500GB	IIIIastiucture		AININ			0				<u> </u>		
Drive, 10 GB NIC - Cloud/Virtual =												į
\$1,702 On Premise Physical Server =												Ì
	Infrastructure		ANN			0						
Large - 16 Core 64GB RAM, 500GB						0					-ł	<u> </u>
Drive, 10 GB NIC - Cloud/Virtual =												
\$3,167 On Premise Physical Server =												ļ
· · · · ·	Infrastructure		ANN			0						

Date:6/24/2022

Return on Investment Analysis

Cost Description	Project Cost Category	Budget Category/Funding Source	Unit Desc	Units	Rate per Unit	Total Cost	Annual Multiplier	Affects Project ROI? Y1 Y2 Y3 Y4 Y5 Y6
Extra Large - 40 Core 160GB RAM, 500GB Drive, 10 GB NIC - Cloud/Virtual = \$7,564 On Premise Physical Server = \$12,906			ANN			0		

Return on Investment Analysis

			P	otential Cost	Extensions		
Cost Description	Project Cost Category	Y1	Y2	Y3	Y4	Y5	Y6
IT Hours - New Development	Development Svcs	115,170.00	,				
IT Hours - System Maintenance	Development Svcs	1,650.00	1,674.75	1,699.87	1,725.37	1,751.25	1,777.52
IT Hours - Customer Support	Development Svcs	1,000.00	1,674.75	1,699.87	1,725.37	1,751.25	1,777.52
IT Hours - Planned Maintenance	Development Svcs		0.00	0.00	0.00	0.00	0.00
User Hours - New Development	Development Svcs		0.00	0.00	0.00	0.00	0.00
User Hours - PTNE/OT	Development Svcs						
Contractor Professional Services	Development Svcs						
PC System - Acquisition	Hardware						
PC System - Maintenance	Hardware						
Notebook - Acquisition	Hardware						
Notebook - Maintenance	Hardware						
Tablet Notebook - Acquisition	Hardware						
Tablet Notebook - Maintenance	Hardware						
Laserprinter - Acquisition	Hardware						
Laserprinter - Maintenance	Hardware						
PC Maintenance User Owned	Hardware						
Printer Maintenance User Owned	Hardware						
File Space (100GB)	Hardware						
Package Software - Acquisition	Software						
Package Software - Maintenance	Software						
Business Objects Access	Software						
Term Emulation SFTW-Acquisition	Software						
Term Emulation SFTW-Maintenance	Software				Î	Î	
Server - Acquisition/Upgrade	Infrastructure						
Server - Maintenance	Infrastructure						
Server Sftwre - Acquisition/Upgrade	Infrastructure				Î	Î	
Server Sftwre - Maintenance	Infrastructure						
Server Rack Mount	Infrastructure						
Oracle Enterprise Software Purchase -							
Per Processor (4 Cores) - Requires							
Annual Support Below	Infrastructure						
Oracle Enterprise Software Support -							
Per Processor (4 Cores)	Infrastructure						

Return on Investment Analysis

Potential Cost Extensions							
	Project Cost						
Cost Description	Category	Y1	Y2	Y3	Y4	Y5	Y6
SQL Server Enterprise Software							
Purchase - Per Processor (4 cores) -							
Purchased Sept 2019-Aug 2020 -							
Includes Support thru Aug 2022	Infrastructure		 	 			
SQL Server Enterprise Software							
Purchase - Per Processor (4 cores) -							
Purchased Sept 2020-Aug 2021 -							
Includes Support thru Aug 2022	Infrastructure						
SQL Server Enterprise Software							
Purchase - Per Processor (4 cores) -							
Purchased Sept 2021-Aug 2022 -							
Includes Support thru Aug 2022	Infrastructure						
SQL Server Enterprise - Support, Per							
Processor (4 cores) - Sept 2022 and							
Beyond	Infrastructure						
SQL Server Standard Software							
Purchase - Per Processor (4 cores) -			ļ				
Purchased Sept 2019-Aug 2020 -							
Includes Support thru Aug 2022	Infrastructure						
SQL Server Standard Software							
Purchase - Per Processor (4 cores) -			ļ				
Purchased Sept 2020-Aug 2021 -							
Includes Support thru Aug 2022	Infrastructure						
SQL Server Standard Software							
Purchase - Per Processor (4 cores) -							
Purchased Sept 2021-Aug 2022 -							
Includes Support thru Aug 2022	Infrastructure						
SQL Server - Standard Support, Per							
Processor (4 cores) - Sept 2022 and							
Beyond	Infrastructure						
Websphere Basic Per Processor							
Single/Dual Core - Includes Year 1							
Maintenance	Infrastructure						

Return on Investment Analysis

			Р	otential Cos	t Extensions	6	
	Project Cost	N/A	NO.	Vo	N/A	VE	Vo
Cost Description	Category	Y1	Y2	Y3	Y4	Y5	Y6
Wahanhara Dasia Dar Drasaasar		-					
Websphere Basic Per Processor	1. f						
Single/Dual Core - Year 2 and Beyond	Infrastructure						
Websphere ND Per Processor							
Single/Dual Core - Includes Year 1							
Maintenance	Infrastructure						
Websphere ND Per Processor							
Single/Dual Core - Year 2 and Beyond	Infrastructure						
SSL Certificate	Infrastructure						
Internet Access	Infrastructure						
Imperva Web Application Firewall							
(External Web Applications Only)	Infrastructure				1		
App Code Directories on Consolidated							
IIS Server (Virtual)	Infrastructure						
Dedicated Virtual Server	Infrastructure						
Extra Small - 2 Core 8GB RAM, 500GB							
Drive, 10 GB NIC - Cloud/Virtual = \$601							
On Premise Physical Server = N/A	Infrastructure						
Small - 4 Core 16GB RAM, 500GB							
Drive, 10 GB NIC - Cloud/Virtual = \$951							
On Premise Physical Server = \$9,288	Infrastructure						
Medium - 8 Core 32GB RAM, 500GB							
Drive, 10 GB NIC - Cloud/Virtual =							
\$1,702 On Premise Physical Server =							
\$9,751	Infrastructure						
Large - 16 Core 64GB RAM, 500GB							
Drive, 10 GB NIC - Cloud/Virtual =							
\$3,167 On Premise Physical Server =							
\$10,446	Infrastructure						

Return on Investment Analysis

			P	otential Cos	t Extensions	5	
Cost Description	Project Cost Category	Y1	Y2	Y3	Y4	Y5	Y6
Extra Large - 40 Core 160GB RAM,							
500GB Drive, 10 GB NIC - Cloud/Virtual							
= \$7,564 On Premise Physical Server =							
\$12,906	Infrastructure						

Cost Summary

Cost Description	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total
Development Services:							
IT Hours - New Development	115,170						115,170
IT Hours - System Maintenance	1,650	1,675	1,700	1,725	1,751	1,778	10,279
IT Hours - Customer Support		1,675	1,700	1,725	1,751	1,778	8,629
IT Hours - Planned Maintenance		0	0	0	0	0	
User Hours - New Development							
User Hours - PTNE/OT							
Contractor Professional Services							
Development Services Subtotal:	116,820	3,350	3,400	3,451	3,502	3,555	134,078
Hardware:							
Hardware Subtotal:							
Software:							
Software Subtotal:							
Infrastructure:							
Infrastructure Subtotal							
Training:							
Training Subtotal:							
Other:							
Other Subtotal:					-		
Costs Total:	116,820	3,350	3,400	3,451	3,502	3,555	134,078

Assumptions

Date	Assumption Description
	Will utilize SQL Server DB
	Data conversion is required for this application
	Assume no user screens will change
	Will utilize exisitng server capacity for SQL DB
	Savings Detail line: "Maintain efficiency on phones"
	Conservative estimate of three additional minutes per call
	Avg 50 calls per day * 7 staffers per day = 350 calls per day
	350 calls * 3 additional minutes = 1,050 additional minutes per day = 17.5 additional hours per day
	17.5 hrs per day * 5 days per week * 52 weeks per year = 4,550 hours per year
	Avg of salary + benefits = \$72,366 or \$35/hour
	Savings Detail line: "Use VPN rather than GoToMyPC"
	GoToMyPC licenses \$20.88/qtr * 4 = \$84/ year * 7 FrontLine employees
	Savings Detail line: "Eliminate need for onsite PC"
	Onsite PC initial cost \$566 + \$200 estimate for monitor = \$766
	Savings Detail line: "Reduce PC maintenance costs"
	\$818/ qtr * 4 quarters = \$3,272 per year
	Savings detail row 3 - That is to eliminate the lag that users experience when logging client contacts. I estimated each employee waited
	about 10 minutes a day for the lag. Multiplied by 6 employees is about an hour a day. 250 working days at 1 hour per day multiplied by the
	salary of our Office Assistant II's.