Project Name: G2G Cloud Solutions Marketing Budget Project ID: TT0186CM

Leadership Group: IT Steering Committee					
Department: Information Technology		<b>Division:</b> Technical Services and Networking			
Project Sponsor: EJ Widun	Date Requested: 6/12/20		PM Customer No. 186		
Request Type: New Development	Request Type: New Development				
IT Team Name: Enterprise Architecture	9	IT Team No: ⊺			
Project Manager/Leader: Mike Zemina					
Account Account Number: 30004 Description:	IT App Svcs	E-Government	Customer Name:	IT - eGovernment	
Grant Funded? No	Mai	ndate?		No	
	Mai	ndate Source:			

# Project Goal

To provide brand management and marketing services for G2G Cloud Solutions so that the brand is supported for maximum growth over the next master plan.

# **Business Objective**

The objectives are to provide brand management and marketing tactics to increase reach and awareness among the target markets, increase the number of participants consuming the G2G Cloud Solutions products and increase the number of transactions that occur with current participants; therefore increasing growth over the next master plan.

### Major Deliverables

- State of the County Material
- G2G Branding Sheet
- New Marketing Promotional Materials
- G2GCS Revenue Statement
- Updated content for g2gcloud.com
- New Elavon Contract

### Approach

- Identify and Research Michigan conferences
- Create State of the County Material
- Create Messaging Educational Branding Sheet
- Identify and Create New Marketing Promotional Materials
- Create Dedicated G2GCS Revenue Statement
- Update Copy on g2gcloud.com
- Initate a New Contract for Elavon

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## **Research & Analysis**

Gartner Research Recommendation - Research not Required

## **Benefits**

See Return on Investment (ROI) Analysis Document

## **Impact**

Number	of	Users	All

**Divisions** Information Technology

Leadership Groups IT Steering Commitee

## <u>Risk</u>

**Business Environment** Low – Little or no impact to existing business processes.

**Technical Environment** Low – Little or no impact to existing business processes

## **Assumptions**

**Staffing** IT Staffing: resources will be available for the hours indicated per the attached project plan.

Other Staffing: additional staffing will be available as follows:

Role:	Name	<u>Hours per Day</u>
Project Sponsor:	EJ Widun	As Needed
Enterprise Architecture	EJ Widun	As Needed
TSN Manager	EJ Widun	As Needed
Application Services Manager	Tammi Shepherd	As Needed

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## Facilities

• None

## Technical

• None

## Funding

• Information Technology

### Other

• None

### Priority

•

# **Constraints**

None

## **Exclusions**

• This project does not include any project specific marketing efforts.

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### PROJECT PHASE AUTHORIZATION

Phase(s): All			
Total Estimated Application Services	Hours: 130		
Total Estimated Technical Systems	Hours: 866		
Total Estimated CLEMIS	Hours:		
Total Estimated Internal Services	Estimated Internal Services Hours:		
IT Application Services Division Manager Approval:			Date:
IT Technical Systems Division Manager Approval:			Date:
IT CLEMIS Division Manager Approval:			Date:
IT Internal Services Division Manager Approval:			Date:
IT Management Approval:			
Approved:	Yes	No	Date:
Reason:			
Project Sponsor Approval:			
Title:			Date:

#### PROJECT SUMMARY

Authorized Development (see above)	Hours:		
Preliminary Estimated Development for Future Phases	Hours:		
Grand Total Estimated Development	Hours: 996	Cost:	\$164,340

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#### PROJECT COMPLETION AUTHORIZATION

Customer Acceptance of Product:				
Title:	Date:			
Project Office Review:	Date:			

G2G Cloud Solutions Marketing Budget - Size Estimate (+/- 10% to 50%) $ imes$					
Туре	ID		Estimated	Estimate Notes	
			Hours		
1 Phase		G2G Cloud Solutions Marketing Budget	996		
2					
<b>—</b>					
1			996		