Project Name: Social Media Management Platforms & Organization Project ID: DE9182SM

Leadership Group: IT-S	teering Comm	ittee										
Department: Information	n Technology		Division: Application Services									
Project Sponsor: Tamn	ni Shepherd	Date Request	ed: 3/16/18	PM Custo	mer No. 182							
Request Type: New Development Enhancement Customer Support												
	Planned System Maintenance or Upgrade											
IT Team Name: eGover	nment		IT Team No	): E								
Project Manager/Leade	r: Kaitlin Keele	r										
Account Number: 30004	Account Description:	IT-eGoverr	nment	Customer Name:	IT-eGovernment							
Grant Funded? Yes	<u>No</u>		andate? andate Source	Yes e:	<u>No</u>							

## **Project Goal**

To implement a citizen-centric approach to delivering government services through coordinated county-wide social media so that digital communications are focused and targeting a cohesive customer experience.

# **Business Objective 1**

To procure and implement an enterprise social media management tool to manage multiple social networks, connect with customers, and grow the Oakland County brand on social media.

#### **Major Deliverables**

- Write RFP document
- Distribute RFP
- Review RFP responses
- Prepare total project cost for solution(s)
- Contract selected vendor
- Determine IT Labor cost
- Implement tool for IT
- Implement for specified departments
- User and Administrative Training

## Approach

- Write RFP document
- Formulate and distribute RFP to potential vendors
- Perform technical review of products
- Evaluate/score responses
- Select vendor and solution
- Determine IT Labor cost with selected vendor/solution. Prepare and present total implementation costs.

## Project Name: Social Media Management Platforms & Organization Project ID: DE9182SM

- Work as liaison between Corporation Counsel and selected vendor to negotiate and obtain a signed contract for service.
- Implement tool using all of IT eGovernment social media channels
- Implement tool with specified departments
- Identify who needs to be trained and create schedule
- Develop training materials
- Develop and conduct training courses
- Publish training materials to Intranet and G2G Marketplace

## **Business Objective 2**

To establish a county-wide Digital Editorial Committee to define, review, and uphold the digital media style guide for Oakland County and to coordinate cross-channel communication and content so that communications are citizen centric creating a cohesive customer experience

### **Major Deliverables**

- Develop Digital Editorial Committee (User Group)
- Approved and published Digital Media Standards
- Documented governance process for Digital Media Standards
- Formal Social Media PR Plan

## Approach

- Establish Digital Editorial Committee (User Group) of individuals acting as the lead communications/PR professionals for the County, including each elected official office.
- Determine committee meeting cadence.
- Create Digital Media Standards document, submit for review and approval by IT Leadership, Executive Office, and the Board of Commissioners; publish to Intranet and G2G Marketplace.
- Develop an appropriate organizational process and governance for Digital Media Standards.
- Formalize Social Media PR Plan (Crisis, Negative, Positive, Viral, etc.), submit for review and approval by IT Leadership, departments affected, and the Board of Commissioners; publish to Intranet and G2G Marketplace.
- Create Digital Media Style Guide document, submit for review and approval by the Digital Media Standards Committee and Executive Office; publish to Intranet and G2G Marketplace.

# Research & Analysis

**Gartner Research Recommendation** – Research Conducted, Summary Provided Below:

• How to Determine Social Media's Role in Your Customers' Journeys- Application leaders supporting the customer experience must identify whether to position social media as destination or facilitator, based on their business goals. Many organizations' social media teams are positioned within, but separate from, traditional customer

Form Rev. 11/05/2015 Page 2 Project Rev. 6/19/2018

Project Name: Social Media Management Platforms & Organization Project ID: DE9182SM

- service, digital commerce, marketing and sales teams. This can lead to Social media strategies that are confined to the social media channel.
- 2018 Strategic Roadmap for Digital Government CX Programs- Citizens' experience with government services is often "underwhelming," leaving them lacking confidence and trust. Government CIOs leading digital transformation need to establish a citizen experience program with an outside-in approach that meets citizen expectations of digital government services. Government CIOs leading their organizations in digital transformation should put citizens at the center of service delivery by following this roadmap to incorporate CX strategies into their digital government strategies. In addition they must use customer journey maps to identify and prioritize new opportunities for digital services and enterprise wide investments to accelerate their organizations' progress toward implementing digital government.
- Put Citizen Experience at the Center of Your Operations by Developing a Citizen
  Engagement Hub; The future of citizen experience requires a full, 360-degree view of
  interactions with each citizen. Government CIOs should develop a citizen engagement
  hub to capture, measure and improve the experience in all user interactions. Citizens
  have growing expectations of government's ability to deliver integrated services across
  all channels, mobile, web, call centers, virtual personal assistants and so on. Citizen
  engagement hubs are not a single product or suite of products, but instead, a framework
  of solutions used to meet business needs in providing customer service, requiring
  additional integration or more tools.
- The Five Stages of Social Media Adoption for CRM- 5 Steps for IT leadership to integrate CRM into social media as social media, even in the first step, deals with customer service so it can be a missed opportunity to not optimize and maximize social and CRM tools.
- Policy is not Enough to Inform Employees about Social Media Engagement-Organizations need an unambiguous, reasonable and defensible policy for social media that clearly articulates employees' responsibilities, but simply having a policy won't suffice. Gartner outlines seven steps that organizations must take to help employees use social media effectively including education and training.
- Market Guide: Social Analytics Applications for IT Leaders Features a cross reference analysis of 13 social media analytics vendors of tools, as well as recommendations and best practices to look for IT leaders.
- How to Manage Social Media Engagements for Customer Service Steps to ensure
  that your social customer service organization is a part of your overall customer service
  organization through the integration of people, processes and technologies.
- How to Apply Advanced Analytics Capabilities to Social Data Advanced social
  analytics capabilities require applications that can analyze more than just social media
  data. IT application leaders supporting social analytics should look to incorporate social
  data as a single component of their predictive and prescriptive analytics strategies.
- Defining a Social Media Strategy: Identify Audience and Engagement A social
  media strategy must be intentionally designed and managed to achieve the desired
  business outcomes. It must include a definition of the audience and participants, the
  levels of engagement desired and how the organization will benefit from social media.
  IT and business leaders should then check their work to assess business/portfolio
  balance and risk.
- Choose Social Metrics that Demonstrate CRM Business Value To measure the

## Project Name: Social Media Management Platforms & Organization Project ID: DE9182SM

effectiveness of social media from a CRM perspective, IT leaders need to look at more than just activity metrics but focus on metrics that demonstrate real business value, pursue metrics that are most appropriate for your organization, and prioritize metrics that encourage desirable behaviors.

## **Benefits**

See Return on Investment (ROI) Analysis Document

<b>Impact</b>	
Numbor	•

Number of Users Public

**Divisions** All

Leadership Groups All

# **Risk**

**Business Environment** Medium; Project will require some changes to existing business

processes.

**Technical Environment** Low; Proven and previously implemented technologies.

## **Assumptions**

**Staffing** IT Staffing: resources will be available for the hours indicated per the attached

project plan.

Other Staffing: additional staffing will be available as follows:

Role: Name Hours per Day

Project Sponsor: Tammi Shepherd As Needed

#### **Facilities**

## Project Name: Social Media Management Platforms & Organization Project ID: DE9182SM

- IT will host Digital Standards Committee meetings and Digital Editorial Committee meetings
- IT will facilitate on-site trainings in the IT training rooms

#### **Technical**

• Existing social media channels will be utilized

## **Funding**

• IT funding

## Other

 Resources from other departments will be available to consult on deliverables as needed and/or participate in the Digital Editorial Committee

## **Priority**

TBD

# **Constraints**

 Availability of other departments to collaborate on deliverables, may impact the timing of delivery

# **Exclusions**

• n/a

Project Name: Social Media Management Platforms & Organization Project ID: DE9182SM

## **PROJECT PHASE AUTHORIZATION**

Phase(s): ALL									
Total Estimated Application Services	Hours: 1,415								
Total Estimated Technical Systems	Hours:								
Total Estimated CLEMIS	Hours:								
Total Estimated Internal Services	Hours:								
IT Application Services Division Manager Approva	l:	Date:							
IT Technical Systems Division Manager Approval:		Date:							
IT CLEMIS Division Manager Approval:		Date:							
IT Internal Services Division Manager Approval:		Date:							
IT Management Approval:									
Approved: Yes No		Date:							
Reason:									
Project Sponsor Approval:									
Title:		Date:							

## PROJECT SUMMARY

Authorized Development (see above)	Hours: 1,415	
Preliminary Estimated Development for Future Phases	Hours:	
Grand Total Estimated Development	Hours: 1,415	Cost: \$233,475

Project Name: Social Media Management Platforms & Organization Project ID: DE9182SM

## PROJECT COMPLETION AUTHORIZATION

Customer Acceptance of Product:	
Title:	Date:
Project Office Review:	Date:

Social Media Management Platforms & Organization - Size Estimate (+/- 10% to 50%)

1	Туре	ID	Task Name	Estimated	Estimate Notes
2				Hours	
3	3	000000	PROJECT MANAGEMENT	362	
4	Phase	0000001	DEFINE BUSINESS REQUIREMENTS	15	
-5	Phase	010000	CREATE DIGITAL MEDIA STANDARDS	370	
6	Phase	020000	DIGITAL EDITORIAL COMMITTEE PHASE	460	
7	Phase	030000	CREATE AND ISSUE RFP	118	
8	Phase	040000	IMPLEMENTATION PHASE	68	
9	Phase	080000	POST IMPLEMENTATION SUPPORT	22	
10				1,415	

As Of: 3/16/18

Return on Investment Analysis

## **Project Summary**

Description	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total
Benefits/Savings:							
Tangible Benefits Subtotal:	0	0	0	0	0	0	0
Cost Avoidance Subtotal:	0	0	0	0	0	0	0
Costs:							
Development Services Subtotal:	235,125	1,650	1,650	1,650	1,650	1,650	243,375
Hardware Subtotal:	0	0	0	0	0	0	0
Software Subtotal:	18,000	18,000	18,000	18,000	18,000	18,000	108,000
Infrastructure Subtotal	0	0	0	0	0	0	0
Training Subtotal:	0	0	0	0	0	0	0
Other Subtotal:	0	0	0	0	0	0	0
Annual Statistics:							
Annual Total Savings	0	0	0	0	0	0	0
Annual Total Costs	253,125	19,650	19,650	19,650	19,650	19,650	351,375
Annual Return on Investment	(253,125)	(19,650)	(19,650)	(19,650)	(19,650)	(19,650)	(351,375)
Annual Costs/Savings Ratio	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	(551,515)
Project Cumulative Statistics:							
Cumulative Total Savings	0	0	0	0	0	0	0
Cumulative Total Costs	253,125	272,775	292,425	312,075	331,725	351,375	351,375
Cumulative Return on Investment	(253,125)	(272,775)	(292,425)	(312,075)	(331,725)	(351,375)	(351,375)
Cumulative Cost/Savings Ratio	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Year Positive Payback Achieved							NO PAYBACK
State or Federal Mandate?							
Signatures:							
Benefits Reviewed By Project Sponsor				Date:			
Costs (including IT Resources) Reviewed By Information Technology Project Manager				Date:			
initial in resimilarity in reject manager				Bato.			

Return on Investment Analysis

## Savings Detail

						Ī	
	Project Savings		Unit		Rate per		Annual
Benefit/Savings Description	Category	Budget Category/Funding Source	Desc	Units	Unit	<b>Total Savings</b>	Multiplier
Establishes a closer working							
relationship with each department.							
Create a forum to begin conversations							
for prospective overhaul projects and							
identify common needs.	Intangible Benefit					0	
A unified approach to the county's							
digital platforms	Intangible Benefit					0	
Allows county to stay current with							
technology and digital standards	Intangible Benefit					0	
Provides the ability for Oakland County						_	
in line with the best web practices	Intangible Benefit					0	
Remain a world class site by staying							
current with technologies	Intangible Benefit					0	
Establish a mature enterprise level of							
digital standards. County will follow							
approved standards and allow for							
enforcement of those standards.	Intangible Benefit					0	
Allows for an appropriate organizational							
process to handle digital							
communication - emergency and non-							
emergency	Intangible Benefit					0	
Creating a user group for digital							
editorial managers will provide consistent communications on behalf of							
	Intensible Denefit						
the County.	Intangible Benefit		<b> </b>			0	
			<b> </b>			0	
			-			0	
<u></u>		<u> </u>	<u> </u>	ļ	Ļ	U	

Return on Investment Analysis

## Savings Detail

		Af	fect	s Pr	ojec	t RO	OI?		Po	tential Savii	ngs Extension	ons	
Benefit/Savings Description	Project Savings Category	Y1	Y2	<b>Y</b> 3	Y4	Y5	Y6	Y1	Y2	Y3	Y4	Y5	Y6
Establishes a closer working													
relationship with each department.													
Create a forum to begin conversations													
for prospective overhaul projects and													
	Intangible Benefit												
A unified approach to the county's													
digital platforms	Intangible Benefit												
Allows county to stay current with													
technology and digital standards	Intangible Benefit												
Provides the ability for Oakland County													
·	Intangible Benefit												
Remain a world class site by staying													
current with technologies	Intangible Benefit												
Establish a mature enterprise level of													
digital standards. County will follow													
approved standards and allow for													
	Intangible Benefit												
Allows for an appropriate organizational													
process to handle digital													
communication - emergency and non-													
emergency	Intangible Benefit												
Creating a user group for digital													
editorial managers will provide													
consistent communications on behalf of													
the County.	Intangible Benefit												
	·												

Return on Investment Analysis

## Savings Summary

	Benefit/Savings Description	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total
Tar	ngible Benefit:							
	Tangible Benefits Subtotal:							
Co	st Avoidance:							
	Cost Avoidance Subtotal:							
Inta	angible Benefit:							
	Establishes a closer working relationship							
	with each department. Create a forum to							
	begin conversations for prospective overhaul							
	projects and identify common needs.							
	A unified approach to the county's digital							
	platforms							
	Allows county to stay current with							
	technology and digital standards							
	Provides the ability for Oakland County in							
	line with the best web practices							
	Remain a world class site by staying current							
	with technologies							
	Establish a mature enterprise level of digital	_						
	standards. County will follow approved							
	standards and allow for enforcement of							
	those standards.							
	Allows for an appropriate organizational							
	process to handle digital communication -							
	emergency and non-emergency	_						
Sav	vings Total:	_						

Return on Investment Analysis

								Af	fect	s Pr	ojec	t R0	OI?	
	Project Cost	Budget Category/Funding	Unit		Rate per		Annual				Ĺ			
Cost Description	Category	Source	Desc	Units	Unit	Total Cost	Multiplier	Y1	Y2	Y3	Y4	Y5	Y6	Y1
IT Hours - New Development	Development Svcs			1,415	165	233,475		Χ						233,475.00
IT Hours - System Maintenance	Development Svcs				165	0								
IT Hours - Customer Support	Development Svcs			10	165	1,650		Χ	Χ	Χ	Х	Χ	Χ	1,650.00
IT Hours - Planned Maintenance	Development Svcs				165	0								
User Hours - New Development	Development Svcs					0								
User Hours - PTNE/OT	Development Svcs					0								
Contractor Professional Services	Development Svcs					0								
PC System - Acquisition	Hardware				687	0								
PC System - Maintenance	Hardware				2,720	0								
Notebook - Acquisition	Hardware				1,115	0								
Notebook - Maintenance	Hardware				2,800	0								
Tablet Notebook - Acquisition	Hardware				1,421	0								
Tablet Notebook - Maintenance	Hardware				2,592	0								
Laserprinter - Acquisition	Hardware				1,432	0								
Laserprinter - Maintenance	Hardware				1,304	0								
PC Maintenance User Owned	Hardware				2,720	0								
Printer Maintenance User Owned	Hardware				1,264	0								
File Space (100GB)	Hardware		ANN		23	0								
Social Media management software	Software	Enterprise software	ANN	1	18,000	18,000		Х	Х	Х	Х	Х	Х	18,000.00
Package Software - Maintenance	Software					0								
Business Objects Access	Software					0								
Term Emulation SFTW-Acquisition	Software					0								
Term Emulation SFTW-Maintenance	Software					0								
Server - Acquisition/Upgrade	Infrastructure				8,000	0								
Server - Maintenance	Infrastructure				360	0								
Server Sftwre - Acquisition/Upgrade	Infrastructure				335	0								
Server Sftwre - Maintenance	Infrastructure					0								
Server Rack Mount	Infrastructure				400	0								
Oracle Enterprise Per Processor -														
Includes Year 1 Maintenance	Infrastructure				21,372	0								
Oracle Enterprise Per Processor - Year														
2 and Beyond	Infrastructure				3,432	0								
SQL Server Enterprise - Per Processor						_								
(4 cores) - Purchased Sept 2016-Aug														
2017 - Includes Maintenance thru Aug									1					
2019	Infrastructure				24,533	0						I		

Return on Investment Analysis

								Af	fects	s Pr	ojec	t RC	)l?	
Cost Description	Project Cost Category	Budget Category/Funding Source	Unit Desc	Units	Rate per Unit	Total Cost	Annual Multiplier	Y1	Y2	Y3	Y4	Y5	Y6	Y1
SQL Server Enterprise - Per Processor														
(4 cores) - Purchased Sept 2017-Aug														
2018 - Includes Maintenance thru Aug														
2019	Infrastructure				20,759	0								
SQL Server Enterprise - Per Processor														
(4 cores) - Purchased Sept 2018-Aug														
2019 - Includes Maintenance thru Aug														
2019	Infrastructure				16,985	0								
SQL Server Enterprise - Maintenance,														
Per Processor (4 cores) - Sept 2019														
and Beyond	Infrastructure				4,218	0								
SQL Server Standard - Per Processor														
(4 cores) - Purchased Sept 2016-Aug														
2017 - Includes Maintenance thru Aug														
2019	Infrastructure				6,398	0								
SQL Server Standard - Per Processor														
(4 cores) - Purchased Sept 2017-Aug														
2018 - Includes Maintenance thru Aug														
2019	Infrastructure				5,414	0								
SQL Server Standard - Per Processor														
(4 cores) - Purchased Sept 2018-Aug														
2019 - Includes Maintenance thru Aug														
2019	Infrastructure				4,429	0								
SQL Server - Standard Maintenance,														
Per Processor (4 cores) - Sept 2019														
and Beyond	Infrastructure				1,100	0								
Websphere Basic Per Processor														
Single/Dual Core - Includes Year 1														
Maintenance	Infrastructure				3,506	0								
Websphere Basic Per Processor														
Single/Dual Core - Year 2 and Beyond	Infrastructure				701	0								
Websphere ND Per Processor														
Single/Dual Core - Includes Year 1														
Maintenance	Infrastructure				13,180	0								

Return on Investment Analysis

					<u> </u>		Affects Project ROI			OI?				
Cost Description	Project Cost Category	Budget Category/Funding Source	Unit Desc	Units	Rate per Unit	Total Cost	Annual Multiplier	Y1	Y2	<b>Y</b> 3	Y4	Y5	Y6	Y1
Websphere ND Per Processor														
Single/Dual Core - Year 2 and Beyond	Infrastructure				2,635	0								
SSL Certificate	Infrastructure				845	0								
	Infrastructure				180	0								
Imperva Web Application Firewall (External Web Applications Only)	Infrastructure		ANN		500	0								
App Code Directories on Consolidated														
IIS Server (Virtual)	Infrastructure		ANN		415	0								
Database (5 GB) on Consolidated SQL														
	Infrastructure		ANN		930	0								
Database Instance (125 GB DB) on Consolidated SQL Server	Infrastructure		ANN		2,395	0								
Database SQL Maint Server	Infrastructure		ANN		834	0								
Database SQL Server Physical	Infrastructure		ANN		19,158	0								
DB Maintenance (Annual Cycle \$610)	Infrastructure		ANN		610	0								
DB Maintenance (Semi-Annual Cycle			,		0.0									
· · · · · · · · · · · · · · · · · · ·	Infrastructure		ANN		1,220	0								
DB Maintenance (Semi-Annual Cycle					,	_								
,	Infrastructure		ANN		2,440	0								
Dedicated Virtual Server	Infrastructure		ANN		4,150	0								
DB Instance Setup	Infrastructure				976	0								
DBA MS SQL Database Creation on														
Exisitng Instance	Infrastructure				366	0								
Extra Small - 2 Core 8GB RAM, 500GB														
Drive, 10 GB NIC - Cloud/Virtual =														
\$601 On Premise Physical Server =														
	Infrastructure		ANN			0								
Small - 4 Core 16GB RAM, 500GB														
Drive, 10 GB NIC - Cloud/Virtual =														
\$951 On Premise Physical Server =														
* - /	Infrastructure		ANN			0								
Medium - 8 Core 32GB RAM, 500GB														
Drive, 10 GB NIC - Cloud/Virtual =														
\$1,702 On Premise Physical Server =														
\$9,751	Infrastructure		ANN			0								

As Of: 3/16/18

Return on Investment Analysis

								Affects Project ROI?			OI?			
Cost Description	Project Cost Category	Budget Category/Funding Source	Unit Desc	Units	Rate per Unit	Total Cost	Annual Multiplier	Y1	Y2	<b>Y</b> 3	<b>Y4</b>	Y5	Y6	Y1
Large - 16 Core 64GB RAM, 500GB														
Drive, 10 GB NIC - Cloud/Virtual =														
\$3,167 On Premise Physical Server =														
\$10,446	Infrastructure		ANN			0								
Extra Large - 40 Core 160GB RAM,														
500GB Drive, 10 GB NIC -														
Cloud/Virtual = \$7,564 On Premise														
Physical Server = \$12,906	Infrastructure		ANN			0								

Return on Investment Analysis

	Ι	Potential Cost Extensions								
Cost Description	Project Cost Category	Y2	Y3	Y4	Y5	Y6				
IT Hours - New Development	Development Svcs									
IT Hours - System Maintenance	Development Svcs									
IT Hours - Customer Support	Development Svcs	1,650.00	1,650.00	1,650.00	1,650.00	1,650.00				
IT Hours - Planned Maintenance	Development Svcs									
User Hours - New Development	Development Svcs									
User Hours - PTNE/OT	Development Svcs									
Contractor Professional Services	Development Svcs									
PC System - Acquisition	Hardware									
PC System - Maintenance	Hardware									
Notebook - Acquisition	Hardware									
Notebook - Maintenance	Hardware									
Tablet Notebook - Acquisition	Hardware									
Tablet Notebook - Maintenance	Hardware									
Laserprinter - Acquisition	Hardware									
Laserprinter - Maintenance	Hardware									
PC Maintenance User Owned	Hardware									
Printer Maintenance User Owned	Hardware									
File Space (100GB)	Hardware									
Social Media management software	Software	18,000.00	18,000.00	18,000.00	18,000.00	18,000.00				
Package Software - Maintenance	Software			·						
Business Objects Access	Software									
Term Emulation SFTW-Acquisition	Software									
Term Emulation SFTW-Maintenance	Software									
Server - Acquisition/Upgrade	Infrastructure									
Server - Maintenance	Infrastructure									
Server Sftwre - Acquisition/Upgrade	Infrastructure									
Server Sftwre - Maintenance	Infrastructure									
Server Rack Mount	Infrastructure									
Oracle Enterprise Per Processor -										
Includes Year 1 Maintenance	Infrastructure									
Oracle Enterprise Per Processor - Year										
2 and Beyond	Infrastructure									
SQL Server Enterprise - Per Processor										
(4 cores) - Purchased Sept 2016-Aug										
2017 - Includes Maintenance thru Aug										
2019	Infrastructure									

Return on Investment Analysis

		Potential Cost Extensions								
Cost Description	Project Cost Category	Y2	Y3	Y4	Y5	Y6				
SQL Server Enterprise - Per Processor										
(4 cores) - Purchased Sept 2017-Aug										
2018 - Includes Maintenance thru Aug										
2019	Infrastructure									
SQL Server Enterprise - Per Processor										
(4 cores) - Purchased Sept 2018-Aug										
2019 - Includes Maintenance thru Aug										
2019	Infrastructure									
SQL Server Enterprise - Maintenance,										
Per Processor (4 cores) - Sept 2019										
and Beyond	Infrastructure									
SQL Server Standard - Per Processor										
(4 cores) - Purchased Sept 2016-Aug										
2017 - Includes Maintenance thru Aug										
2019	Infrastructure									
SQL Server Standard - Per Processor										
(4 cores) - Purchased Sept 2017-Aug										
2018 - Includes Maintenance thru Aug										
2019	Infrastructure									
SQL Server Standard - Per Processor										
(4 cores) - Purchased Sept 2018-Aug										
2019 - Includes Maintenance thru Aug										
2019	Infrastructure									
SQL Server - Standard Maintenance,										
Per Processor (4 cores) - Sept 2019										
and Beyond	Infrastructure									
Websphere Basic Per Processor										
Single/Dual Core - Includes Year 1										
Maintenance	Infrastructure									
Websphere Basic Per Processor										
Single/Dual Core - Year 2 and Beyond	Infrastructure									
Websphere ND Per Processor										
Single/Dual Core - Includes Year 1										
Maintenance	Infrastructure									

Return on Investment Analysis

Cost Description  Category  Y2  Y3  Y4  Y5  Y6  Websphere ND Per Processor Single/Dual Core - Year 2 and Beyond SSL Certificate Internet Access Imperva Web Application Firewall (External Web Applications Only) App Code Directories on Consolidated Ils Server (Virtual) Database (5 GB) on Consolidated SQL Instance Server Database Instance (125 GB DB) on Consolidated SQL Server Database SQL Maint Server Database SQL Maint Server Database SQL Maint Server Database SQL Maint Server Database SQL Server Infrastructure Database SQL Server Infrastructure Database SQL Server Physical Infrastructure Database SQL Server Physical DB Maintenance (Annual Cycle §610) DB Maintenance (Semi-Annual Cycle \$1220) DB Maintenance (Semi-Annual Cycle \$1220) Infrastructure  DB Maintenance (Semi-Annual Cycle \$1220) Infrastructure  DB Maintenance (Semi-Annual Cycle \$1220) Infrastructure  DB Maintenance (Semi-Annual Cycle \$1220) Infrastructure  DB Maintenance (Semi-Annual Cycle \$1220) Infrastructure  Infrastructure  DB Maintenance (Semi-Annual Cycle \$1220) Infrastructure  Infrastructure  Infrastructure  Infrastructure  DB Instance Setup Infrastructure  In			Potential Cost Extensions								
Single/Dual Core - Year 2 and Beyond Infrastructure SSL Certificate Infrastructure Infrastructur	Cost Description	_					Y6				
Single/Dual Core - Year 2 and Beyond Infrastructure SSL Certificate Infrastructure Infrastructur											
SSL Certificate   Infrastructure   Infra											
Internet Access	,										
Imperva Web Applications Firewall (External Web Applications Only)   Infrastructure   Inf											
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\$9,751 Infrastructure		Infrastructure									

Return on Investment Analysis

		Potential Cost Extensions							
Cost Description	Project Cost Category	Y2	Y3	Y4	Y5	Y6			
Large - 16 Core 64GB RAM, 500GB									
Drive, 10 GB NIC - Cloud/Virtual =									
\$3,167 On Premise Physical Server =									
\$10,446	Infrastructure								
Extra Large - 40 Core 160GB RAM,									
500GB Drive, 10 GB NIC -									
Cloud/Virtual = \$7,564 On Premise									
Physical Server = \$12,906	Infrastructure								

Return on Investment Analysis

## Cost Summary

Cost Description	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total
Development Services:							
IT Hours - New Development	233,475						233,475
IT Hours - System Maintenance							
IT Hours - Customer Support	1,650	1,650	1,650	1,650	1,650	1,650	9,900
IT Hours - Planned Maintenance							
User Hours - New Development							
User Hours - PTNE/OT							
Contractor Professional Services							
Development Services Subtotal:	235,125	1,650	1,650	1,650	1,650	1,650	243,375
Hardware:							
Hardware Subtotal:							
Software:							
Social Media management software	18,000	18,000	18,000	18,000	18,000	18,000	108,000
	+ +						
Software Subtotal:	18,000	18,000	18,000	18,000	18,000	18,000	108,000
Infrastructure:							
Infrastructure Subtotal							
Training:							
Training Subtotal:							
Other:							
Other Subtotal:							
Costs Total:	253,125	19,650	19,650	19,650	19,650	19,650	351,375

Return on Investment Analysis

## Assumptions

Date	Assumption Description
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